

Agriculture



Grow your business. Ensure your legacy.

There's no mistaking your mission: Feed America and the world. Be stewards of the land. Pass a unique legacy on to the next generation.

But cultivating a long-term, sustainable business requires you to make the most efficient use of your resources and meet fixed costs even through mixed seasons.

With Wipfli as your resource, you gain valuable business advice and services from a team that understands the mission and values of agriculture. We help you shrink your financial risks and leverage your fiscal opportunities through the right combination of solutions – from assisting you with lending and farm program eligibility, to accounting and bookkeeping, to business transition planning.

Insights from a team that knows your world inside and out

Agriculture is a way of life as much as it is a way to make a living. At Wipfli, we see agriculture as a vital and vibrant part of our economy. That's why we've served farmers and ranchers for over 100 years.

Many of our team members grew up on farms and ranches, and some are still actively involved in family operations. Each and every one of us are dedicated to taking care of the agricultural industry's financial health at all levels – including family-based or small-scale farms and ranches, cooperatives, larger producers and distributors, and machinery and implement dealers.

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With change comes opportunity.

Given the changing nature of growing conditions, markets, regulations and technology, agricultural business owners tend to be risk-oriented individuals. Success, however, relies on mitigating risks and leveraging opportunities.

And that's where Wipfli can help. Some of our specialized services include:

Government agricultural policy programs

Wipfli can help interpret current programs, like the latest Farm Bill, and assess and apply the choices to your organization for maximum benefits.

Business transition planning

Work with a partner who listens to you, understands your unique goals and helps you navigate transition complexities. With a deep understanding of the agricultural industry, Wipfli's business transition team offers diverse, specialized knowledge and experience to help you achieve your goals, while providing an objective point of view and making the process easier for you.

Business valuation

When you need to know the value of your business, you want to engage not only an appraiser with accreditations but also one who has experience in agriculture valuation. Wipfli's appraisers have both. With the knowledge to help you understand the value of your operation, our team provides strategic insight so you can match your long-term objectives with current value.

Financial statement audit

Audited financial statements offer you the assurance that the reports you use when working with creditors are stated fairly in accordance with generally accepted accounting principles (GAAP).

Federal and state tax planning

Maximize your after-tax income and even out your income tax obligations over time. As your advisor, we gain a deep understanding of the financial trends and flows of your farm or ranch. Combining that with our knowledge of federal and state tax laws allows us to identify the tax-savings strategies that most benefit you.

International tax planning

As demand increases for American agricultural products around the world, you can count on Wipfli to help wherever your agribusiness goes. We provide business advice on the issues of U.S. taxation of worldwide income, international tax compliance and preparation of tax returns, coordination with foreign affiliate offices, export incentives, repatriation of income, and more. As a member firm of Allinial Global, we provide strong continuity of service around the globe.

Financial accounting outsourcing

From day-to-day bookkeeping, to preparing financial reports, to providing financial analysis and advice, Wipfli seamlessly manages your accounting function. That also includes payroll processing and reporting, employee benefits and healthcare reform assistance.

Let's get started

Gain impactful solutions from ag professionals who thoroughly understand your business. Contact us to learn more.

wipfli.com/ag